

An aerial photograph of the Shanghai skyline at sunset. The sky is a warm, golden-orange color, and the sun is low on the horizon, casting a long, shimmering reflection on the Huangpu River. The city is densely packed with skyscrapers. In the foreground, the Oriental Pearl Tower stands prominently on the right side of the river. To its left, the Shanghai Tower is visible, along with several other modern high-rise buildings. The overall scene is a vibrant and iconic representation of a major global financial hub.

**GWA**

Law, Tax and Accounting

# Profile

## GWA

- International firm specializing in legal, tax and accounting services. The Headquarters are in Shanghai, and offices are located in Beijing, Hong Kong and Italy.
- The firm is composed of 35 lawyers and tax advisors (including Certified Public Accountants) specialized in Commercial Law, Corporate Law, Arbitrations and Mediations, Intellectual Property, Tax Law, M&A, and Human Resources Management
- Active in China since 2004. GWA is a leading professional firm that assists over 200 clients between big companies and SMEs. All the professionals are enrolled into Chinese or European professional Public Registers and Bar Associations.
- Supports dozens of cases of FDI into China including manufacturing, trading, and service companies in different fields operating throughout Joint Venture, WFOE, and RO.
- Received several awards and recognitions both in Europe and in China for serving clients with high level professional service.



# Services in China

## Legal

- **Corporate:** Company formation, joint venture establishment, cash and in-kind contribution arrangements, acquisition of stakes in Chinese companies, corporate government arrangements & minority shareholder protection, disinvestments
- **Commercial:** Agency and distribution contracts (wholesale, retail, direct sales)
- **Litigation strategy:** Arbitration and mediation
- **International Group structuring:** Legal planning of large international group companies, company restructuring
- **Due Diligence:** Potential partner due diligence (ownership, capital contributions, management structure, and government relations)
- **Intellectual Property:** Trademark filing, licensing agreements, IP protection measures
- **Employment:** Directorship, key employees, bonus structures, employee handbook

## Tax

- **Transfer Pricing:** Advisory and preparation of Transfer pricing reports
- **Tax compliance** at domestic and International level and supervision
- **Tax Planning:** Solutions to optimize Groups Corporate and Individual taxation; fiscal assessment
- **Tax Due Diligence** and Annual Statutory Audit
- **Corporate restructuring,** liquidation and divestiture of equity in WFOE and JVs.

## Accounting

- **Bookkeeping:** Accounts and reports management
- **Operational Support :** Bank and Treasury operations, custodian of seals and chops

# Publications



## G.PISACANE, 2017

This book provides useful tools and information to help readers understand the key factors involved in organizing, structuring and managing a company in China.



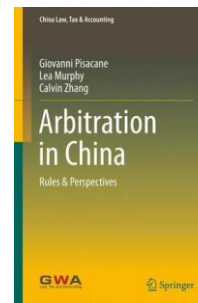
## G.PISACANE D.ZIBETTI, 2015

A valuable guide to the discipline of the Corporate Governance of the foreign invested companies in the People's Republic of China.



## G.PISACANE, 2011

A useful guide for who wants to know and understand the private and commercial laws of China.



## G.PISACANE L.MURPHY C.ZHANG, 2016

This book provides a comprehensive and practical overview of arbitration in the People's Republic of China.



## G.PISACANE D.ZIBETTI, 2011

This book provides a comprehensive view of M & A operations ,their practical aspects and main issues in China.

# Our Network



Large network of professional firms



Izadi Law Firm



International partners



# What Others Say

## Recognitions and Awards

**China Awards 2011 – “Value Creators”** –  
GWA Law, Tax and Accounting

**China Awards 2016 – “Value Creators”** –  
GWA Law, Tax and Accounting

**Lawyer Monthly Private Clients Awards  
2017 – “Arbitration and Mediation Lawyer  
of the Year 2016”** – Giovanni Pisacane

## What Our Clients Say

*“Thanks to GWA Greatway Advisory for providing serving its clients with competence, quality and motivation in order to provide exemplary solutions in the global market.” (IlSole 24 Ore, 2013)*

*“We are glad to assigned this award to Giovanni Pisacane, Managing Partner at GWA. He was appointed as Counselor for Italy-China business relations by the Italian Ministry of Economic Development. Giovanni Pisacane has gained an extensive experience in assisting foreign investors with the set-up of Foreign-Invested Enterprises of which he has often been appointed as Supervisor or as a member of the Board of Supervisors.” (Lawyer Monthly, April 2017 Edition)*



# Offices



## Shanghai

Suite 2303, Huaihai China Tower  
885 Ren Min Road, Shanghai  
200010 China

T: +86 (0)21-33070001  
F: +86 (0)21-63360003



## Beijing

Room 1105, 3 Tower, Wanda Plaza  
No.93 Jianguo Road, Chaoyang  
District  
100010 China

Tel: +86 (0)10-56291059



## Hong Kong

Units 903-906A, 9/F, Kowloon Centre  
33 Ashley Road, Tsim Sha Tsui  
Kowloon, Hong Kong

[www.gwa-asia.com](http://www.gwa-asia.com)  
[info@gwa-asia.com](mailto:info@gwa-asia.com)

